AYUSH TRIPATHI

STORE MANAGER | SUPPLY CHAIN|PROCUREMENT|WAREHOUSE|INVENTORY | MATERIALS | SAP MM

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PROFESSIONAL SUMMARY

Supply Chain, Store Operations and Materials professional with 8+ years of experience across retail/store and industrial manufacturing environments. Currently Store Manager at Titan Company Limited, leading a workforce of 9+ executives and approximately 100 store workers within a 10 Cr+ monthly transaction environment. Previously managed store operations at Sundaram Clayton Limited (TVS) within an approximately 4 Cr monthly transaction environment. Experienced in procurement coordination, PR/PO, vendor management, material availability, inventory control, MIS, Advanced Excel, SAP MM, workforce deployment, FIFO/5S and operational cost control.

CORE MANAGEMENT & BUSINESS SCALE

- 10 Cr+ monthly transaction environment: store/material operations, purchasing workflow, vendor execution, documentation and operational controls.
- 4 Cr monthly transaction environment: industrial store/material operations, inventory documentation and procurement-related activities.
- 9+ executives and approximately 100 store workers: workforce deployment, task allocation, daily priorities, follow-up and execution coordination.
- Cost-control orientation: consumption monitoring, requirement rationalization, purchase coordination and exception visibility.
- Data-led operations: Excel/MIS-based monitoring of consumption, stock position, stock velocity, reorder requirements and operational exceptions.

PROFESSIONAL EXPERIENCE

Store Manager — Titan CompanyLimited, Hosur, TamilNadu **Apr 2025 – Present**

- Lead store operations through 9+ executives and approximately 100 workers, allocating priorities, coordinating execution and maintaining operational continuity.
- Coordinating material flow, purchasing requirements, vendor execution, documentation and operational controls.
- Coordinate material requirements, material coding and PR/PO activities, converting operational demand into structured purchase actions.
- Drive vendor coordination and follow-up covering requirements, delivery status, quality/quantity discrepancies, documentation and invoice-related closure.
- Strengthen cost-control discipline through consumption monitoring, requirement rationalization, purchase coordination and exception tracking.
- Use Advanced Excel and operational MIS to analyze consumption, stock position, stock velocity and reorder requirements for management decisions.
- Lead daily team alignment, delegation and follow-up across a large workforce and coordinate budget-related operational controls.
- Maintain structured material organization through FIFO/5S and disciplined process execution, supporting traceability and operational readiness.

Store Executive — Sundaram Clayton DCD Limited (TVS), Padi, Chennai, Tamil Nadu **Jul 2022 – Dec 2024**

- Worked in a manufacturing/industrial store environment, handling and coordinating activities within an approximately 4 Cr monthly transaction environment.
- Supported material records, coding, receipts/issues, inventory documentation, reconciliation and stock-control activities.
- Supported PR/PO processing and coordinated with vendors on material requirements, delivery, quantity and quality checks.
- Maintained Excel-based consumption and operational reporting aligned with management requirements and budget controls.
- Coordinated material availability with internal departments and followed up pending requirements to support uninterrupted operations.
- Applied FIFO and 5S practices to strengthen material identification, storage discipline and workplace organization.

Store Incharge — Shukla Foam House, Sultanpur, Uttar Pradesh **Jul 2018 – Jul 2022**

- Supervised daily, weekly and monthly stock checking and maintained GRN documentation.
- Conducted direct vendor negotiation with a focus on cost cutting.
- Managed material management, data entry, budget planning and supply chain coordination with 100% accuracy.

MANAGERIAL & FUNCTIONAL EXPERTISE

People Management: Workforce Deployment,Team Leadership, Delegation, Daily Briefing, Performance Follow-up, Escalation Management, Cross-functional Coordination.

Supply Chain: Warehouse Operations, Materials Management, Procurement, Purchase, Vendor Management, Material Availability, Requirement Planning, Inventory Control.

Procurement: PR, PO, Material Coding, Requirement-to-Receipt Coordination, Vendor Follow-up, Delivery Tracking, Documentation, Discrepancy Closure.

Inventory & Warehouse: Receiving, Issue Management, Reconciliation, FIFO, 5S, Stock Monitoring, Consumption Analysis, Reorder Planning, Material Organization.

Systems & Analytics: SAP MM, Advanced Excel, Power BI, MIS, KPI Reporting, Consumption Analysis, Data Analytics, Python.

TECHNICAL TOOLKIT

SAP MM: Materials Management, material master/coding exposure, purchasing workflow and inventory-related process knowledge.

Advanced Excel: MIS, consumption tracking, stock analysis, reconciliation, operational reporting and KPI monitoring.

Power BI: Inventory dashboards, procurement/supplier analytics, KPI visualization and management reporting.

Python / Data Analytics: Analytical and automation-oriented capability for operational datasets.

EDUCATION

- Bachelor of Computer Applications (BCA) – Data Analytics, Amity University Online, Noida, U.P. (Pursuing, expected 2026)
- Diploma in Computer Application — ITCT, Padi, Chennai, Tamil Nadu (2024)

CERTIFICATIONS

- Advanced Excel
- Strategic Human Resource Management
- Leadership & Motivation in Organization
- Principles of Retailing
- Lean Six Sigma
- SAP MM
- Fundamentals of Digital Marketing

AWARDS

- Spot Award at Titan Company Limited
- Volunteer, TVS Sundaram Clayton DCD Limited — Chennai Flood Relief
- 100% Clean E-Waste Certificate by Central Government
- Volunteer, #FightAgainstCorona
- The Ayush Sanjivani Initiative, Ministry of AYUSH

TARGET ROLES

Warehouse Manager | Store & Warehouse Manager | Inventory Manager | Materials Manager | Procurement Manager | Purchase Manager | Sourcing Manager | Supply Chain Manager | SAP MM / Materials Operations

KEY SKILLS

Supply Chain Management, Warehouse Management, Store Management, Inventory Control, Materials Management, Procurement, Purchase, Sourcing, Vendor Management, SAP MM, PR, PO, Material Coding, Receiving, Reconciliation, MIS, Advanced Excel, Power BI, KPI Reporting, Consumption Analysis, Workforce Management, Team Leadership, Cost Control, Process Improvement, Manufacturing Operations, Requirement Planning, Material Availability, FIFO, 5S